

About RIU

The Research Intelligence Unit (RIU) is a pioneering research firm that values innovation, creativity, market intelligence and integrity. We offer research based consulting focused on several key sectors of the economy. Our research and advisory services include market and financial feasibility, environmental and social impact studies as well as traditional market research and investment appraisal for our clients.

RIU is a UK based company with its offices in London and in St. Albans. In 2003, the RIU established its Asia regional office in Colombo where the company continues to grow and serve an international client base. Over the years, the RIU has established itself as the premier research and consultancy firm for many top corporations and development intuitions both in the U.K and across the globe. In 2015, the RIU started operations in the Maldives and currently we have a presence in key Asian markets including India, Bangladesh, Nepal, Singapore, Indonesia and the Maldives.

Our work has been recognized for its originality and quality with award winning kudos as we endeavor to provide timely market intelligence and promote sustainable practices to all our clients.

Key Services



Research design, data management and analysis



Market intelligence, surveillance and surveys



Market, site and financial feasibility studies



Social and environmental impact assessments



Investor forums and investment intermediation



Publications



Industry newsletters and news alert subscriptions

Findings from the RIU Diaspora Investor Forum

Sri Lanka High Commission, London, 17th May 2018

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Foreword

An upward incline in the market is always good news but also carries with it the demand of hard work, greater requirements on knowledge and data as well as rising competition. Following a good year for the Sri Lankan real estate industry last year, 2018 promises to be another exciting year that has already witnessed the enactment of several government initiatives that we expect will serve to build international investor confidence.

For the 3rd consecutive time RIU has successfully concluded its investor forum in London which offers a platform for investors to explore investment opportunities in Sri Lanka as well as for local companies to meet potential investors. During the event we carried out a survey to get a pulse of the investors and this document summarizes the findings of the survey.

Exciting times await with the Port city now getting into gear whilst the government long-term objectives envisioned in the Megapolis plan has also started to unravel. As such, Sri Lanka remains to be on course for steady growth in all real estate market segments so long as foreign investor interest is converted into actionable outcomes.

This report is a part of RIU's ongoing commitment to keep its subscribers updated on the latest developments in the market. We hope you find this report to be useful as an accurate investor sentiment update of the real estate market in Sri Lanka. Trust you will get in touch with us for your more specific needs.

A handwritten signature in blue ink, which appears to be 'Roshan Madawela'.

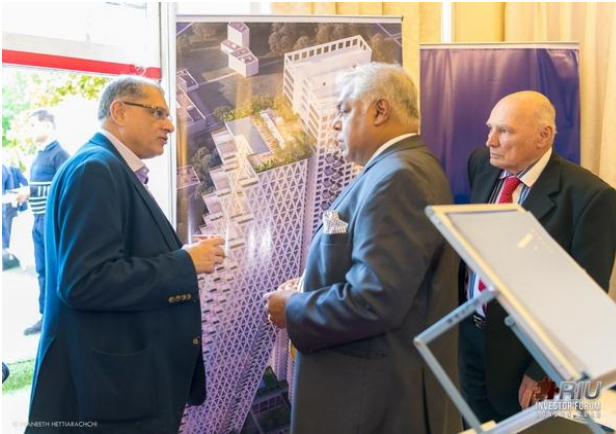
Roshan Madawela

Founder & CEO - RIU

Abbreviations

Abbreviation	Explanation
Bn	Billion
BSI	Business Sentiment Index
CAGR	Compound Annual Growth Rate
CBSL	Central Bank of Sri Lanka
CSD	Census & Statistics Department
CSE	Colombo Stock Exchange
FDI	Foreign Direct Investment
GDP	Gross Domestic Product
Mn	Million
RIU	Research Intelligence Unit
SLTDA	Sri Lanka Tourism Development Authority
sq.ft	Square Feet
Tn	Trillion
UDA	Urban Development Authority
UK	United Kingdom
US\$	United States Dollars

The forum was attended by prominent personalities including the high commissioner and a member of the EU parliament





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